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	L S																						e Delvd.	DELIVERY DATE			Have fun selling! Use the following script to MAXIMIZE your sales. "Hi Sir / Ma'am, my name is I'm a Scout with Pack/Troop # We're selling popcorn to help raise money for our Pack/Troop
01977	ALES												\prod										Paid	ATE			You can help us by trying some of our delicious popcorn. You'll help us, won't you?"

OVER 70% OF EACH DOLLAR GOES TO LOCAL SCOUTING



































^{*} Package and tin design may change – subject to availability.

The Greater Niagara Frontier Council Popcorn Sale is an important part of your Scout's Scouting experience. It provides the necessary funding for all p[c^{à^\AG}å the great programs they get from the Unit and the Greater Niagara Frontier December 1st Council. To make this year's sale a success, we need your support.

- Help your Scout set a goal and encourage them to reach the sales level and prize they have chosen.
- Make sure that your Scout gets the opportunity to sell to friends, neighbors and relatives.
- Remind your Scout that the biggest reason people do not buy is because they are not asked.
- Help your Scout's sale by taking a Popcorn Order Form to work with you.

Popcorn Sale Important Dates

August 31st October 25th

- Sale Starts

- Sale Ends

- Orders Due Online November FHthABAFIc@A - Popcorn Distribution Day

- Popcorn Money Due

\$750 Club

All Scouts who sell \$750 will receive their choice of an Outdoor Adventure Set or a Zing Air Zoom Zooka







GREAT REASONS TO SELL POPCORN



Everybody loves Popcorn!!



Popcorn is America's #1 FAVORITE SNACK and 3 out of 4 people will buy when asked.



Scouts build confidence, self-esteem, learn life skills, goal setting & how to EARN their own way.



Money raised stays LOCAL to support Scouts, Units, and Council programs

3 WAYS TO SELL:

Door-to-Door/Take Order * Show & Sell * Online!

TAKE "AIM"

By setting your goals, share goals with potential customers,



& GO FOR

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My prize goal is:

My popcorn goal is:

CHOOSE A PRIZE AND GO FOR IT!

Scouts can qualify for BOTH standard prizes () AND an additional CAMP MASTERS High Achiever Prize





50 - Carrera Evolution DTM Ready to Roar

Coleman 10'x9' DarkRoom Fast Pitch Screened Dome 6-Person Tent

52 - Remote Control Drone w/ Camera & GPS

\$200 Walmart Card





47 - Dart Zone Pro MK 1.1 48 - HEXBUG Build Blitz 7 Different Robot Builds

- \$175 Walmart Card







43 - Anker Soundcore Liberty Air 2 True Wireless In-Ear Headphones

· LEGO FriendsHeartlake 🖠 City Amusement Pier

\$125 Walmart Card





- 38 LEGO Harry Potter's Hogwarts Clock Tower
- Carhartt Signature Backpack
- Xtrem Bots Guardian Bot 41 - \$100 Walmart Card



Y-Wing Starfighter **37** - \$75 Walmart Card





30 - Walkie Talkie

31 - LEGO DC Super Heroes Lex Luthor Mech Takedown w/ Batman & Wonder Woman Camp Stove w/ Regulator

(Fuel not included)

\$40 Walmart Card



Formula E Panasonic Jaguar Racing

28 - 2-Person Waterproof Tent 29 - Grab Bag G

- 22 Aluminum Safety Flashlight
- 23 Telescope w/ 40x Magnification
- · Telescoping Fishing Pole w/ Reel
- Grab Bag F





- 17 Rosewood Knife w/ Clip & BSA® Branding in Box
- 18 Hanging Hammock 19 Cooler Chair w/ Backpack
- 20 HEXBUG Nature Babies -Snow Leopard
- Grab Bag E





- 13 3-Watt 200 Lumen COB LED Headlamp
- Air Hunterz Zano Bow w/ 2 Zarts
- SOS Survival Kit
- 16 Zing Foam Hatchet





- 9 2-3/8" Brass & Rosewood Handle Knife w/ BSA® Branding
- 10 First Aid Kit
- 11 Indoor Squishy Sticky Baseball (2pack) w/ BSA® Branding
- 12 6" Penguin w/ BSA® Branding



- 5 Mini Dynamo Flashlight w/ BSA® Branding
- Cinch Backpack w/ BSA® Branding
 Retractable Straw &
- **Utensil Set**
- Color Changing Watch/ Pedometer





- 1 Fire Starter 2 - Carabiner w/ Strap &
- BSA® Branding Compass Thermometer
- Pop Up Phone Stand/Holder
- (Phone not Included)











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All Scouts who sell \$750 will receive their choice of an Outdoor Adventure Set or a Zing Air Zoom Zooka



Descriptions of Prizes Available at www.kellerprizeprogram.com

CAMP MASTERS 2020 High Achiever Prizes

\$3,000 & Up Club

NEW Camping Package! (2-Person Water Resistant Tent, 6 in 1 Grilling Tool with case, Hammock, Cooler Chair Backpack, Camp Stove

with two burners, Bluetooth Speaker w/ Powerbank & Lantern) OR Visa Debit Card for 5% of total sales.



Example: \$3000 = \$150 debit card.Visa Debit Cards will be rounded to nearest \$10.

CM High Achiever prizes are **not** cumulative. Select only **ONE** prize. See prize form for more details at campmasters.org.

DID YOU KNOW?

Scouts Online Sales at PopcornOrdering.com count towards your prizes!

SELL \$400 ONLINE amazon® **EARN \$10 GIFT CARD!**

Greater Niagara Frontier Council

www.wnyscouting.org Council ID: 380GNFC

For Popcorn Related Questions: Council Office: (716) 891-4073 For Prize Related Questions GCC/Keller Marketing: (888) 351-8000

GUIDELINES to Select Prizes

- Prizes earned based on individual sales. No combining of sales with other Scouts.
- Sell any item receive the Popcorn Sale Patch. Sell \$100 & select your choice of prize at the
- Sell \$150 or more & select a prize from the level you achieve or select prizes from the lower levels as long as the total of the prize levels does not exceed the prize level achieved. Example: If you sell \$750 in popcorn, you may select ONE prize from the \$750 Level or ONE prize from the \$500 Level and ONE prize from the \$250 Level.
- Parent's permission required and a Whittling Chip or Totin' Chip to order a knife.
- All prizes will ship to your Unit Leader.
- If a prize is no longer available a substitute of equal or greater value will be shipped.
- Turn in your prize order with your popcorn order.