#### WNY Scout Council 2023 Scout Recruitment

















### **Keys to Recruiting Success**

- **★** Update Your Unit Pin
- **★** Plan Fun Recruitment Events
- **★** Build Community Relationships
- **★** Communications & Marketing

### Update Your Unit Pin

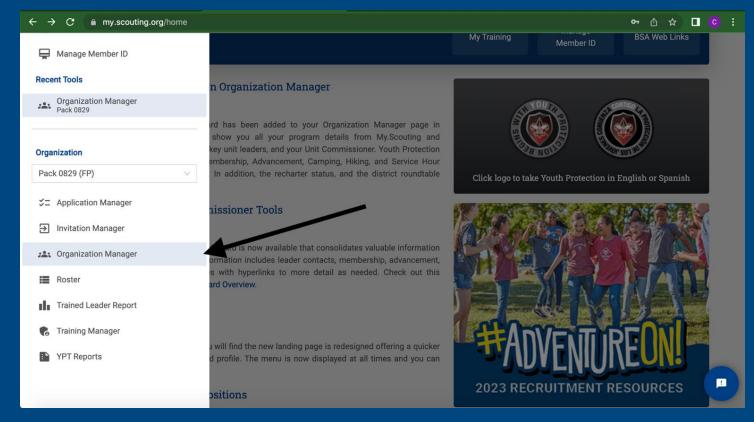
- Families can find YOU through <u>BeAScout.org!</u>
- Efficient way to capture and track those interested in joining
- Update your unit's BeAScout.org pin



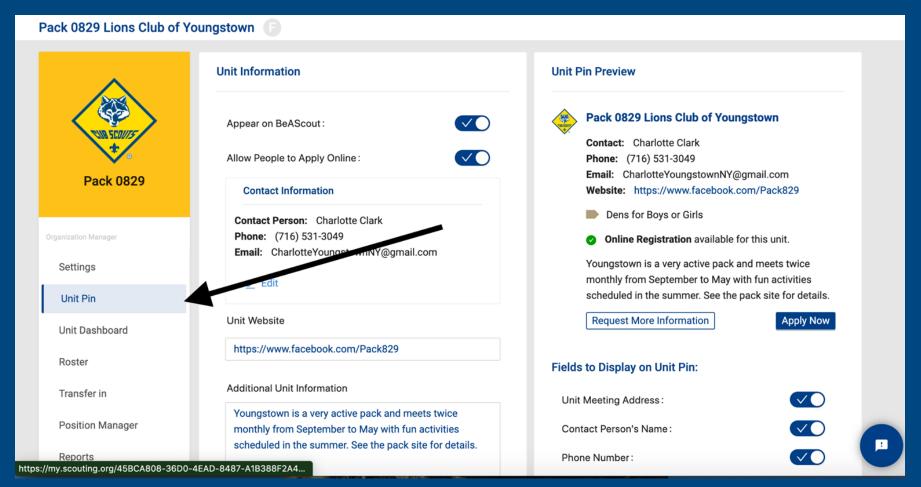


### Accessing Unit Pin

- Key 3 and New Member Coordinator have access
- Log in to my.scouting.org
- "Organization
  Manager" is under the
  Menu



### Accessing Unit Pin



### **Fun Recruitment Events**

1

#### Normal Friend Activities

- Movie nights
- Raingutter regattas
- Games in the park

2

### **Community & School Events**

- Parades
- School open houses
- Festivals

3

#### Fall Recruitment Events

- Welcome back picnics
- Bring-a-friend meetings

## **Building Relationships**

1

### Scouts are the best recruiters

- Wear uniforms to school
- Invite friends to activities
- Recognize with Recruiter Strip

2

## Connect with your local school

- Get to know your principal
- Get involved with the PTA/PTO
- Be present at school events in uniform

3

## Make joining available to all kids

- Having a Member Coordinator helps
- Be welcoming and inclusive to new people

# #ADVENTUREON Communications

1

#### Have a Plan

- Develop program-year calendar & share it
- Be prepared to talk about costs

2

### Organize your lists

- Email distribution lists
- Remind
- FB Groups
- my.scouting leads

3

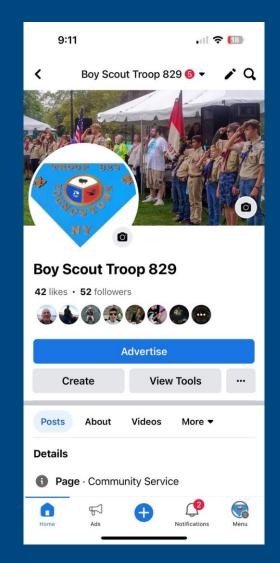
#### Market yourself

- Utilize free resources
  - Facebook
  - School fliers
  - Posters
  - Lawn signs
  - Local weekly paper



#### Use Facebook!

- Create a Facebook page for your unit
- Ask families to share your posts (increase reach)
- Ask parent volunteer to take and post photos highlighting the best of Scouting
- Ask permission before posting children's photos (waiver)



### Marketing

- Social Media: Create Your <u>Facebook Calendar</u> Event
- <u>Boost</u> Your Facebook Calendar Event and ask your District Executive about geofencing
- Try to plan six weeks out
- Local Marketing: <u>Fliers, Yard Signs and Posters with QR codes!</u>
- Ask your Scouting family to help <u>spread the word</u>

### Fliers, Yard Signs & Posters

#### • FLIERS & POSTERS

Fliers to local businesses (top of pizza boxes!)
Posters in public spaces where families go (grocery stores, libraries, post offices)

#### • YARD SIGNS

Drive-thrus, stores where school supplies are sold, your own home

#### • USE QR CODES

You can even create a unique QR code for each design to measure which type performed the best



### Resources



BSA Brand Center



WNY Scouting Resources

















# QUESTIONS & DISCUSSION

#### CUB SCOUT LEADER RESOURCE OVERVIEW



#### National Cub Scout Program Website

Landing page for all things Cub Scouts including where to find a pack, welcoming new families including a video with the top 5 questions new families ask, and leader necourses.





#### **Dub Chat Live**

Every Friday at 2 pm Central, Scotting Magazine hosts a tive show on Facebook featuring a wide variety of topics and guests. Past shows include how to use Scoutbook, creating affective communication channels, running a Pinewood Derby, toods to get everyone volunteering, and recruiting methods. Shows are 30 minutes and automatically posted to the Cub Chat Live Facebook Playlist after the show. A list of past shows by topic can be found at On Scouting.





#### Virtual Roundtable

Timely Qub Scouting information in brief 7 to 15 minute segments. Topics are not specific to a month and can be used as appropriate. New videos are updated every 3 to 4 months.





#### Den Leader Experience Sandbox

The Des Lander Experience (DLE) is Scootbook for dan leaders. DLE was initially developed to help brand new dan leaders but can be beneficial for anyone. DLE helps to deliver the program by aiding with planning, providing videos on how to accomplish some activities and assisting with advancement tracking.

To see how DLE works, check out the sandboar! The sandboar is where testing of future updates happens and also allows for those who are not den leaders to learn about the ago.





#### Fraining for Cub Scout Leaders

Cub Scout leader training is available online at any time of the day or night to make needed information easily accessible. Modules are in "bite sized pieces" of 5 to 7 misutes and can be viewed from any smart device or computer. Den leader corriculum is divided into 3 parts: before the first den meeting, first 30 days and 90 days.

For more information about training at all levels of the program, visit the Training subcases.



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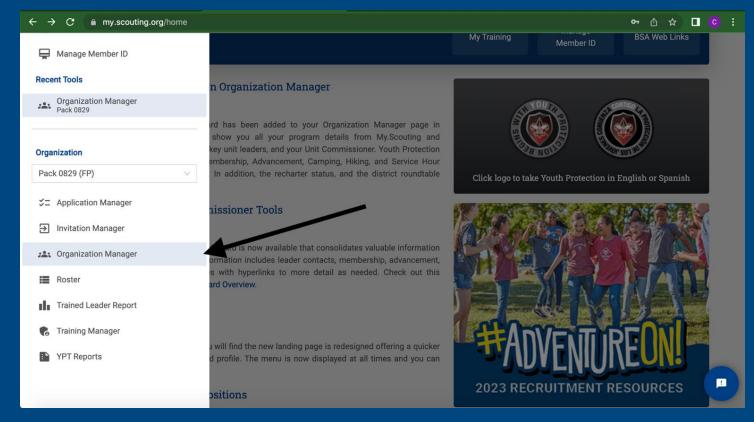
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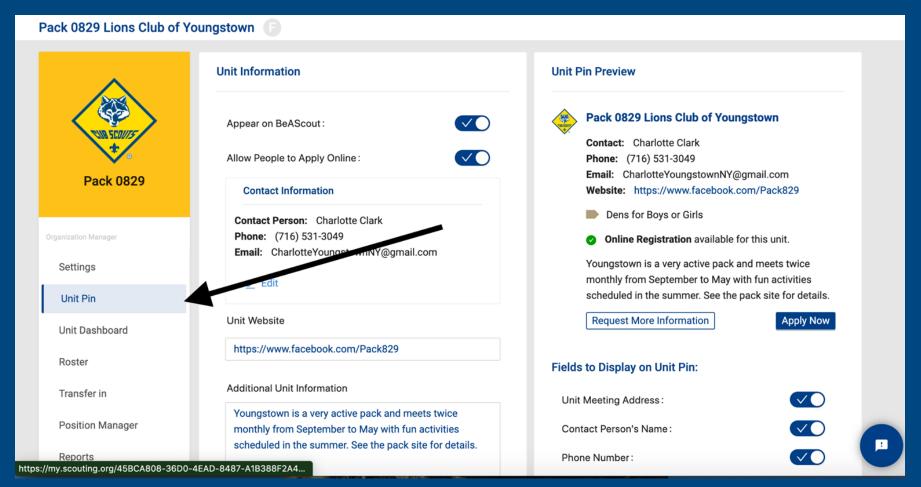


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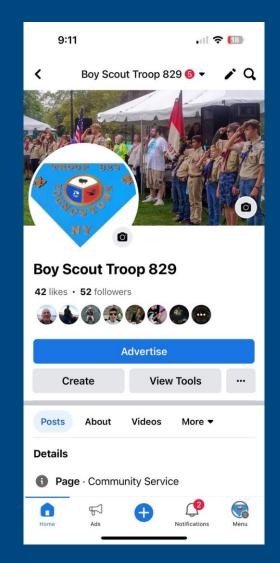
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